

Q&A

ASK THE HOME INSPECTOR!

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Home & Building Inspections • Radon & Mold Testing



The following article is intended to provide pertinent home and building inspection information to the readers. Your input is welcome by emailing your questions to pat@hbponline.com.

Question: We are going to be selling our home and our Realtor® recommended we have it Pre-Inspected. What are the advantages of a Pre-Inspection?

Answer: There are several advantages to having your home pre-inspected. Knowledge is power, and the more you know about the condition of your home, the better it can be accurately priced. Homes that are priced correctly usually sell faster.

Other advantages of pre-inspections are:

- Improves the marketability of your home by showing prospective buyers its condition and that it has been properly disclosed.

- Allows you a chance to correct any problems found during the inspection or reflect them in the asking price. Most buyers include a home inspection contingency in their purchase agreement and often request repairs if problems are found. A pre-inspection helps eliminate these renegotiations.
- Helps prevent a sale from falling apart at the last minute. When buyers know the condition of their prospective home, they are better able to budget for future expenses.
- Gives the buyer confidence that their decision to purchase is the right one.

Go to our website at www.hbponline.com for more information about Pre-Inspections, see our specials and order an inspection.



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